

Preparing to export

Start-up considerations

Selling to Italy is often best achieved by appointing an agent or a distributor.

Contact the DIT team in Italy at: www.gov.uk/government/world/organisations/uk-trade-investment-italy#contact-us to help find tax and legal advisers before entering into any distribution or agency contracts. Always seek appropriate trade and bank references before consigning goods.

Italian corporate law differentiates between

- partnerships
- corporations
- limited liability companies

The most common types of companies are:

- Società per Azioni (S.p.A) which are companies with liability limited by shares
- Società a responsabilità limitata (S.r.l) which are companies with liability limited by quotas

If you want to set up a company in Italy, you can complete the necessary procedures through business assistance organisations known as Sportello Unico Attività Produttive (SUAPs). See:

www.impresainungiorno.gov.it/en/services-directive/establishment/setting-up-a-new-legal-entity

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